**The Entrepreneur**



Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**PROPRIETORSHIP**: *a proprietor is the owner of a business.* Are you the **sole owner** of your business or is this a **partnership**? (circle one)

**Owner Partnership**

Your Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Partner’s Name(s) (if you have one):

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**PRODUCT**: What are you selling? (circle one)

**Goods Service**

Explain your idea. Be specific when describing your idea.

How will you produce your product or set up your service?

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**ITEMS FOR SALE**: How many items will you produce or how many services will you prepare for? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**RESOURCES**: Things made by people that help workers make goods or provide services. (Visit stores or company websites to get prices.) **DO NOT PURCHASE anything until your Final Itemized Shopping List is approved. And your loan agreement has been signed by All parties.**

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|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Needed Resources**  | **Source for Resources**  | **Approximate Unit Cost**  | **Quantity Needed**  | **Total Cost**  |
| *Example*: Lemons for lemonade  | Amazon (URL for page)  | $1.00 each  | 12  | $12.00  |
|   |   |   |   |   |
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**TOTAL ESTIMATED COST**: $\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(Add up all costs in the last column to get your total estimated cost.)

**SUPPLY**: Approximately how many goods can be produced with these resources, or how many services can be performed? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**COST FOR ONE ITEM**: How much will it actually cost you to make one item or provide a one-time service based on the resources you need? $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**PRICE**: What do you plan to charge for one good or service? $ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**BREAK EVEN POINT**: At that price, approximately how many goods or services will you need to sell to cover your costs? (Total cost divided by price) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **COMPANY NAME**: Create a catchy title for your business.

Please include Company Logo below: